Phillip G **Hunt Jr**

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**Summary**

Experienced strategist, entrepreneur and startup enthusiast with a passion for building businesses and challenging the status quo. 5+ year track-record of defining new business strategies, launching new ventures, and delivering operational impact, both as a co-founder and management consultant... So, now I'm looking to broaden my retail skills in the cannabis industry- a new industry- where customer service and sales skills will be utilized and enriched.

**Skills**

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| * Proficiency in customer service * Contract negotiation/review/drafting * Operations management * Training and development * Business ownership * Quick learner | * File/records maintenance * Client-focused * Excellent communication * Conflict resolution * Equipment maintenance |

**Experience**

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| **12/2014 to Current** | Company Owner  PhillNye Ltd. － Reno, NV   * Oversees daily operations of a business consulting firm, a retail line, and a credit repair company including ten employees across three locations. * Maintains records for P & N Management, The Glampire, Phillnye Ltd., and Unleashed Credit Repair. * Drove sales and maintained cost controls. * Leverage expertise to devise and actualize corporate communication plans. * Completed frequent reviews of company services and finished products to achieve a high standard of quality. * Devised successful promotional plans to enable growth in business revenue and customer numbers. * Optimized inventory costs by seeking out reliable vendors and setting up fair contracts. * Planned business operational mandates and policies, starting with defining customers and market. * Executed system configurations based on business requirements. * Managed fundraising to start and grow business. * Reported and consolidated company financial performance. |

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| **07/2002 to 10/2012** | Youth Pastor  Temple Tabernacle － Temple, TX   * Directed weekly youth meetings, special group events and overnight excursions. * Led outreach initiatives to reach out to unchurched, inactive or new residents in community. * Worked with church leadership, parents and volunteers to establish clear goals and guidelines for church youth. * Contributed $20,000/ monthly to the budget through fundraising. |

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| **07/1998 to 08/1999** | Infantry Soldier  United States Army － Schofield Barracks, HI   * Logged and filed classified documents. * Constructed field expedient firing aids for infantry weapons. * Maintained rifles, machine guns, mortars and hand grenades. * Processed prisoners of war and captured documents. * Installed and recovered anti-handing devices on anti-tank mines and electrical and non-electrical demolition charges. |

**Education and Training**

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|  | Business  University of Phoenix － Temple, TX, United States   * 4.0 GPA * Major in business * Dean's List Honoree 2004 |